



# Tailored Energy Solutions

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# The AES Advantage



## Valued Business Partner

Known for our industry expertise, commitment to excellence and exceptional support, our team is dedicated to helping customers reach their goals. This, combined with decades of energy experience, has helped us build strong, lasting relationships with customers and partners alike.



## Tailored Solutions

Our custom solutions are designed to meet the unique needs of each customer. We handle everything, from design and implementation to ongoing monitoring and maintenance. And since we are technology-agnostic, we provide unbiased recommendations for every project.



## Zero Upfront Costs

AES will provide all of the upfront capital, delivering low-risk, flexible, turnkey solutions that allow customers to focus on their core business. Our transparent approach will give you the confidence and certainty you need while always delivering as promised.

## Your Energy Ally

Alectra Energy Solutions (AES) is a trusted provider of innovative, turnkey, energy solutions. With a focus on electrification and sustainability, we work with businesses and organizations to design and implement custom energy plans aimed at improving reliability, reducing operational costs, supporting business growth and achieving carbon neutrality.

Our team of experts utilizes cutting-edge technologies and a deep understanding of the energy landscape to deliver optimal results for our customers.

# Solutions You Can Trust

- **Distributed Energy Solutions**

- Solar PV Generation
- Battery Energy Storage Systems
- Geothermal Energy Systems
- Biogas/Waste Heat Electricity Generation
- Combined Heat & Power Generation
- Natural Gas Power Generation

- **Critical Electrical Infrastructure**

- Design/build, operation and maintenance of customer-owned high-voltage systems
- Installation of infrastructure, transformers, sub-stations and equipment for high-demand and critical loads

- **EV Charging Solutions**

- Fleet electrification planning and financing
- Depot and on-route EV charging design and installation
- Charging operations, optimization, and ongoing maintenance

- **Metering Services**

- Meter fabrication, installation, upgrades, and generation metering
- IESO, utility, and Measurement Canada compliance
- Secure metering data, monitoring, and maintenance

- **Street Lighting Services**

- Street lighting installation, replacement, and retrofits
- Legacy and LED lighting systems
- Smart controls, monitoring, and fault detection



## Get In Touch

Partnering with us enables customers to access leading-edge technologies without any upfront investment. Let us help reduce your energy costs, increase sustainability, and improve your bottom line.

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